



Hospitality's Leading Eco-Friendly Still & Sparkling Brand



SUSTAINABLE LUXURY

Elevate your guest water experience with Quench.



A More Sustainable Future



Hotels play a significant role in global sustainability and can make a positive impact by removing single-use plastic water bottles from their operations. These bottles not only harm the environment but also contribute to the wasteful use of resources. By replacing single-use plastics with Quench filtered water systems and reusable glass bottles, hotels can significantly reduce their plastic waste stream and demonstrate a commitment to sustainability.

The US government has called on businesses to reduce waste by 50% by 2050, and your hotel can do its part in meeting this target. By removing single-use plastic water bottles and offering more sustainable alternatives, you can demonstrate your commitment to sustainability and inspire your guests to make more environmentally conscious choices. In addition to reducing waste and contributing to a more sustainable future, you can also benefit from a significant cost savings over bottled water delivery and recycling.

Quench filtered water systems not only reduce plastic waste, but they also provide a more luxurious water experience for guests. Drinking water from an aesthetically beautiful reusable glass or aluminum bottle is a more elegant experience than drinking from single-use plastic, and can also remove the guilt associated with generating an excessive amount of plastic waste for your guests. Not only is making the switch an important step in protecting our planet, but it also has the potential to attract more environmentally conscious customers. According to a survey by Booking.com, 70% of global travelers would be more likely to book an accommodation that was eco-friendly. Call us today and your Quench hospitality representative will design a free customized water solution to reduce single-use plastic waste throughout your hotel.

A single 200-room hotel can contribute up to 60,000 plastic water bottles to landfills every year –according to estimates from the Environmental Protection Agency.



Quench's Extensive Product Range



Premium Water Dispensers

Vero Water is our premium dedicated hospitality brand. Quench offers an array of innovative and operationally efficient Vero systems customized to meet the unique needs of the hospitality industry. Our systems provide premium still and sparkling water utilizing your property's own water source. Our advanced filtration enables clients to serve exceptionally great water on-site and on demand.

Vero Branded Reusable Bottles

Our beautifully branded glass bottles create an elegant and sustainable water experience. The Vero Signature bottle has been specially designed with break-resistant glass and a wide mouth to facilitate easy pouring and proper sanitation in commercial dishwashers. The Vero bottle enjoys wide consumer recognition and acceptance and is served by 33% of the Michelin Three-Starred chefs in the USA.

Quench's Flavored Water

The Bevi dispenses flavored chilled still and sparkling water with a variety of zero or low calorie flavors made from all natural extracts. Perfect for your lobby, gym, or spa, the Bevi is wirelessly connected to alert Quench when flavors or CO₂ need to be replaced.

Quench's Eco-friendly Coffee Maker

We offer the in-room Nespresso Zenius which uses proprietary coffee pods that are fully recyclable while delivering an authentic espresso experience in only 30 seconds.



Quench Water Coolers

Quench offers a broad selection of sophisticated, contemporary purified water dispensers in freestanding or countertop models that can be placed throughout the property to service fitness centers, business meeting rooms, back-of-house staff areas, and more.

Ice Machines

Quench offers a range of commercial ice machines that use the same advanced filtration and purification as our water coolers, to deliver the cleanest, best-tasting ice for your guests. Quench offers a variety of dispensers to suit your capacity needs.



Guest Reception

Offering premier filtered water is a simple yet effective way for hotels to create a more luxurious hotel reception experience for their guests. Greeting your guests with a sustainably packaged refreshing glass of ice cold water creates an immediate sense of hospitality and care, showing that your hotel values its guests and their well-being, as well as caring for the environment. Creating water refill stations in the reception area and hotel pantry can create a memorable and impressive first impression that will set the tone for the rest of their stay.

A report by the Global Business Travel Association found that 38% of business travelers said they have chosen a hotel specifically because it has a sustainability program.



Hotel Bedrooms

Offering single-use plastic water bottles to guests in their rooms creates an excessive amount of single-use plastic waste throughout the hotel. Offering filtered water in elegant glass containers alleviates this problem and creates a luxury water experience that can elevate a guest’s stay. Vero’s glass bottles offer a more sustainable option, as they can be washed and reused, reducing the amount of plastic waste that ends up in landfills. Communicating this initiative to guests through simple table tents can help guests feel good about their choice to stay at the hotel and show that your hotel is actively taking steps to reduce its environmental impact. The Vero filtration system delivers water that is on par with high-end water brands, refreshingly satisfying your hotel guests who value quality and taste.

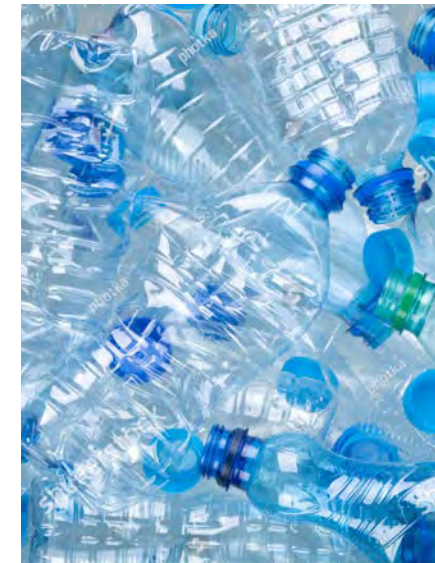
The Four Seasons Hotel Miami partnered with Quench to meet their objective of significantly reducing the hotel’s reliance on single-use water bottles. In 2020, the solution offered a substantial, direct impact to their carbon footprint with the hotel reporting that they removed almost 275,000 single-use plastic bottles.



Banquets and Events

Replacing single-use water bottles with a Vero filtered water system and reusable glass bottles for banquets and events offers several advantages. A Vero system provides guests with better water quality than city tap water, ensuring that guests have access to clean and great-tasting drinking water, particularly important for events where guests may come from different cities or countries with varying water quality standards. Additionally, your hotel benefits by streamlining staff serving time during events. Each Vero glass bottle contains multiple servings, and the bottles are easier to replace on the tables than refilling individual glasses. This can free up serving staff to deliver a higher standard of food service for guests. The use of the Vero glass bottle creates a more elegant and sophisticated atmosphere, which can enhance the overall guest experience, and make events more memorable.

Adding sparkling and still water to function and conference packages is a simple and highly-effective strategy to make fantastic revenue.



Business Centers and Conferences

Business conferences are a revenue generator for hotels, but also generate a ton of single-use plastic waste. Supplying multiple plastic bottles per guest creates bottled water storage issues, and the single-use plastic waste is always an obvious environmental issue to attendants, creating a reluctance to stay hydrated for sustainably conscious guests. Setting up Vero refill stations and providing Vero glass bottles throughout the conference is not only the best environmental choice, it can offer significant savings over bottled water delivery.

The 2019 IMEX America Green Meetings and Industry Council Sustainability Survey found that 64% of meeting planners choose a venue based on its environmental sustainability credentials.



Restaurant & Bar

With Vero Water, your restaurant can provide your customers with high-quality, filtered water on-site, eliminating the need for ordering, storing, recycling, and disposing of single-use plastic water bottles. Restaurant staff can spend less time managing their inventory and more time providing excellent customer service. Vero Water's beautiful bottle service can be a great time-saver for waitstaff at the table too, eliminating the need to fill individual water glasses by leaving extra servings for guests to serve themselves. By minimizing the need for frequent water refills, Vero water can help waitstaff provide an excellent dining experience.

The Vero system also delivers supreme quality ice-cold sparkling water, which can be offered at a premium price point and create extra revenue behind the bar or at the table. Use Vero Sparkling water to make simple, low cost, high revenue sparkling beverages like cocktails, mocktails, detox water, and flavored sparkling recipes.

Charge a \$2 fee for unlimited sparkling water at the table.
It's a great revenue generator and saves storage space that can be used for higher revenue beverages like wine.



Vero Water®

Quench's premium Vero Water system uses a 5-stage proprietary purification process to create the exceptional taste of Vero Water. The quality and unparalleled level of concierge service, has propelled Vero Water into the most acclaimed hospitality venues, establishing it as the brand of choice of the most demanding and successful chefs, restaurateurs, and owner operators worldwide.

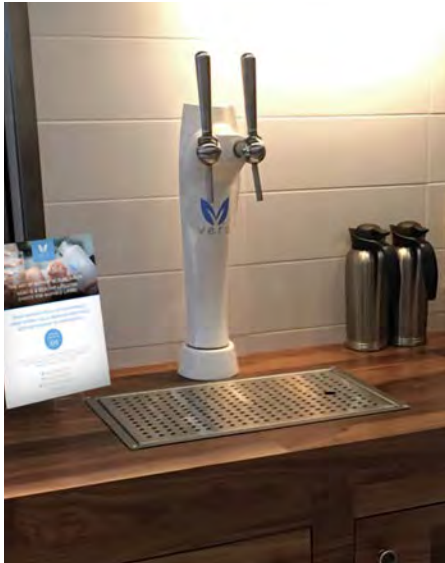


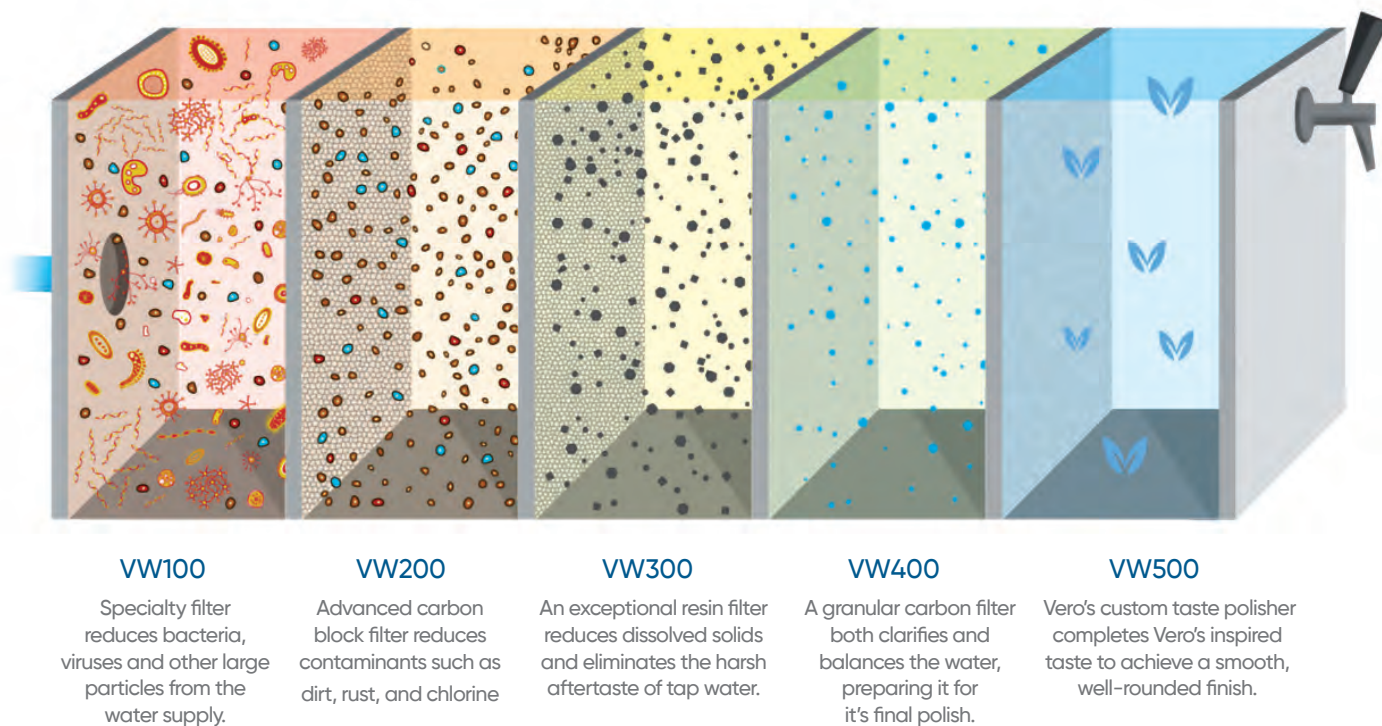
Guest Public Areas, Hotel Corridors, Gym, Spa & Poolside

Luxury hotels want to deliver an abundant supply of safe, hygienic drinking water that guests can access throughout their stay. To achieve this, the hotel may choose to offer “self-service” solutions for their guests similar to the way that filtered ice can be accessed on every floor. Self-service refill stations are placed in guest areas such as hotel floors, pantries, foyers, gyms, the spa, poolside, and in food service areas.

Quench offers a range of products to deliver great-tasting water throughout your property including filtered ice machines, filtered countertop water machines for pantries and sitting areas, wall-mounted refill stations, and touchless operation, high-capacity units for areas that get a lot of guest traffic.

Today’s discerning guests increasingly prioritize health and wellness while traveling. By installing Quench filtered water systems across the property, hotels can meet these expectations while providing an effortless and enjoyable water experience throughout their stay.





Advanced Filtration

At Quench, the quality and taste of our water are important. Our systems use the latest in filtration technology, with equipment designed specifically for high-flow beverage applications. Our five-stage filtration processes ensure that your hotel delivers a consistently clean and refreshing water experience throughout your property. Your guest experience does not have to be affected by poor local water quality. At Quench, we conduct over 260,000 water quality tests annually to tailor our advanced filtration and sanitization technologies to meet your specific water quality needs.



JW MARRIOTT	Hilton HOTELS & RESORTS	FOUR SEASONS <i>Hotels and Resorts</i>	GAYLORD HOTELS®	IBEROSTAR GROUP
Hard Rock HOTEL	The Ritz-Carlton®	MARRIOTT	W HOTELS	AUBERGE RESORTS COLLECTION
HYATT	IHG HOTELS & RESORTS	MGM RESORTS	MELIÃ HOTELS & RESORTS	PARK HYATT®

Premium Service

Quench is the premier water services company with more than 25 years of experience in installing and maintaining bottleless water dispensers and ice machines in over 120,000 organizations across North America. Our highly-trained service technicians will deliver and install your water system, ensuring that it is running at optimal performance with minimal disruption to your daily operations. We offer worry-free maintenance and concierge service, including preventive maintenance, repairs, and filter changes, in order to guarantee fresh and clean drinking water for your hotel guests.

Our service technicians are trained at Quench University, mastering the technology of each of our machines, and have access to all necessary tools to set up, install, and service your machine. We conduct routine inspections and filter changes to ensure the optimal performance of your water system. Our representatives are available from 8 am to 8 pm EST to ensure that you and your guests never run out of clean, great-tasting drinking water. Partner with Quench for unparalleled, sustainable water services tailored to your hotel. Our unwavering commitment to excellence ensures your guests' long-term satisfaction, backed by an average customer length of stay of 11 years.

www.quenchwater.com/vero





PREMIUM SERVICE, ADVANCED FILTRATION
Filtered Water For Sustainable Hospitality